



Junior Accountmanager for L-Mesitran - www.l-mesitran.com

About us

We are an international medical device company and a global leader in the field of honey based wound care management. We're based in Maastricht, established in 2000 and currently available in over 50 countries worldwide. The product range includes the honey based wound care products L-Mesitran for both human and veterinary markets.

Description

We have a job opening for a Junior Accountmanager. You will be primarily responsible for increasing sales and the brand awareness of our product portfolio in the human sector. We are looking for a young person whom has good (creative) communication skills, eager to learn, a talent for sales. You will help develop and implement growth strategies to increase revenue through our existing partnerships.

Other responsibilities include:

- Achieving sales targets and maintaining profitability;
- Implementing action plans to optimize business growth;
- Identifying and maintaining close relationships with wound care specialists, nurses, doctors and surgeons worldwide;
- Attendance at international meetings and exhibitions;
- Managing business processes (customer contract negotiation, price quotes, customer complaints, monthly reports and expense management);
- Providing cost forecasts and sales reports, monitoring industry trends and market regulations, sales calls, and objectives;
- Acquiring extensive product knowledge on the full range of the company's portfolio;

Profile

Strong verbal and written communication skills in English;
Experience is not a must;
Direct selling, inside sales or telemarketing experience preferred;
Relevant MBO, HBO or University degree;

Conditions

We will provide a market conform salary package.

Contact

Motivation and CV must be supplied in English only. You can send your application to Mr. Falco Slegt, falco@mesitran.com, PO Box 370, 6200 AJ Maastricht. Please email or call at +31 43 325 1773 should you have any questions.