



JUNIOR SALES & MARKETING REPRESENTATIVE - at Triticum Exploitatie B.V. - www.l-mesitran.com

We are looking for a talented and confident candidate to join our team!

This is our vacancy in a nutshell

Are you the type of person that is **happy** because of successful customers? If you are **solution-oriented** and a **critical thinker**, you fit the profile we are looking for. In order to *maintain* and *get* successful customers, we need you to be able to foresee potential issues for our customers based on your **client analysis**, thought-through questions and your **strong communication**. You will be primarily responsible for increasing sales and the brand awareness of our product portfolio.

These would be your daily primary tasks

- Manage social media accounts and be responsible as the first point of contact for questions asked;
- Attendance at international meetings and exhibitions;
- Contract negotiation, price quotes and monthly sales reports;
- Providing sales forecasts and sales reports, monitoring industry trends and make sales calls;
- Achieving sales targets, upselling and maintaining profitability;
- Identifying and maintaining close relationships with wound care specialists, nurses, doctors and surgeons worldwide;

Profile

Creative communication skills and an analytical mind;
English is the primary language;
Eager to learn and makes sure to get the most out of every communication;

Contact

Motivation and CV must be supplied in English **only**. Address your correspondence to Mr. Falco Slegt, falco@mesitran.com, Sleperweg 44, 6222 NK in Maastricht. Should you have any questions, please email or call at +31 43 325 1773.

About us

Triticum is an international medical device company and a global leader in the field of wound care management products based on honey. With headquarters in Maastricht, this company has been established in 2000 and has an international, competitive culture. The product range includes honey based wound care (L-Mesitran).